

To whom it may concern,

Thank you for your interest in MicroFocus, Lift & Shift Technology and Mainframe Migration.



CRATOS Technology Solutions Inc. (“CRATOS”) is a Certified MicroFocus Partner
www.microfocus.com

CRATOS is an international solutions-oriented technology company, specializing in Financial, International Banking, Insurance, Billing, CRM and Manufacturing Systems.

**** WHY CRATOS? ****

- (1) CRATOS specializes in Mainframe Consulting - especially Conversions, Migrations, and Application Software Upgrades
- (2) CRATOS has developed a "Migration Process" that includes templates, extracts, balancing tools, test plans... and is a member of the Mainframe Migration Alliance
<http://www.mainframemigration.org/ShowPartner.aspx?PartnerID=141>
- (3) CRATOS provides Production and Customer Support for existing clients – so we know what it takes to run, maintain and support production systems.
- (4) Our experience is International – we have customers and projects in Canada, US, Australia, New Zealand, Brazil, Mexico, Japan, Korea, UK, Poland, Russia...
- (5) CRATOS develops, maintains and supports a series of Microsoft .NET based products - so we know the Windows/Intel environment.
- (6) CRATOS is a Certified Microsoft Partner

**** APPROACH ****

CRATOS works in partnership with its clients to determine the optimal approach to any project. Whether a client needs to outsource the entire project or have an outside company provide resources to complement their project team, CRATOS can provide them with seamless service. This service can be provided on-site or remotely.

CRATOS has successfully completed a large number of system and application migrations. These migrations have included migrations from IBM, Bull, DEC, Unisys, VSE...to Windows, UNIX, and Linux.

Will this work for you?

CRATOS will:

- (1) Review your existing application code, environment...
- (2) Outline a high-level project plan & approach
- (3) Migrate sample program(s) – complex or potential problem areas

- (4) Assist with the completion of a Return-on-Investment calculation
- (5) Provide a fixed price proposal

Cost: \$0!!

We are migration specialists with a proven track record. CRATOS will make your migration project a success.

Please contact me if you have any questions or want to schedule your no obligation “migration assessment”.

Sincerely,

Andrew P. Wickett
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