



# Mainframe Migration Alliance

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executive summary

## Overview

Over the years, enterprises have made substantial mainframe investments that support key business processes. However, to remain competitive and deliver more value per dollar, CIO's and technology managers face mandates to reduce these costs and drive business agility. In many cases, this can be achieved by moving legacy applications to a more modern and extensible platform.

There are, however, no established 'mainframe migration' industry sponsored best practices or widely recognized vendors. Consequently, businesses have a difficult time getting the information they need and are often at the mercy of a particular vendor's opinion about the options available to reduce costs and increase agility.

The Mainframe Migration Alliance (MMA) is a group of companies that offer products or services to support the migration of applications from the mainframe onto the Microsoft Windows platform.

## Goals of the MMA

The alliance provides a focal point for the collection and dissemination of information comparing the features and performance of applications on the mainframe and Windows platforms, and facilitates the dissemination of that information to enterprise IT departments.

The MMA provides a framework for members to collaborate on marketing activities related to the migration of applications from the mainframes to Windows server system. The MMA web site ([www.mainframemigration.org](http://www.mainframemigration.org)) can help customers become aware of the viability and advantages of applications migrated from the mainframe. Through the MMA, members can increase the visibility and credibility of the migration offerings.

## Micro Focus in the MMA

Micro Focus is a leading provider of legacy application development and deployment software for contemporary platforms. Micro Focus enables organizations to increase the value of their legacy by reusing their business-critical assets, resulting in reduced costs, increased agility and minimal risk. We ensure that new enterprise IT architectures can embrace existing systems without compromise through our promise of COBOL everywhere – across all platforms and architectures.

Micro Focus, through its world-class partners delivers '*Lift and Shift*' mainframe migration. This approach minimizes the cost and risk of migration by liberating mainframe applications thereby improving processes, upgrading technology and making better use of staff skills.

Underpinning '*Lift and Shift*' and an integral offering from Micro Focus through this alliance, is Micro Focus Enterprise Server. Enterprise Server enables the migration and deployment of CICS/COBOL mainframe applications to the Windows platform.

Enterprise Server provides the most rapid and lowest-risk way of re-hosting mainframe applications on Windows. Once the application has been migrated, it can be extended easily and effectively to the .NET Framework, SQL Server™ 2000, XML and Web services.

"We have seen outstanding results by migrating our IT operation to the Windows environment through Micro Focus' solutions," said Léo Th  berge, chief information officer of Qu  bec Loisir, a direct-to-consumer media corporation that is part of DirectGroup Bertelsmann. "Moving to Windows is a critical business decision for us because it provides a low cost, strategic platform to leverage critical value from our existing IT assets."

"Micro Focus recognizes the significant investments that many organizations have made in legacy applications and the challenges the enterprises face as they evaluate approaches for deriving further value from those investments," said Tony Hill, chief executive officer at Micro Focus. "Working with partners, we are committed to providing the most reliable modernization strategy for organizations to increase the value of their legacy systems."

Micro Focus is a Microsoft Gold Certified Partner, a Microsoft Visual Studio Industry Partner (VSIP) as well as a member of the MMA.



## MMA Marketing

MMA members can provide experts to speak at MMA-sponsored events such as conferences, workshops and seminars, and will co-host web-based seminars addressing case studies on migrations. White papers will be co-authored on specific technical topics relating to mainframe migration. These, along with presentations and case studies, will be posted to the MMA web site at [www.mainframemigration.org](http://www.mainframemigration.org)

To view a complete portfolio of Micro Focus 'Lift and Shift' and our participation in the MMA, please visit [www.microfocus.com/mma](http://www.microfocus.com/mma)

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